

CHESTERFIELD COUNTY PURCHASING DEPARTMENT
CONTRACT PRICING/INFORMATION SHEET

Insulation Specialties, Inc.
501 Westover Avenue
Hopewell, VA 23860

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Contact: D. Bowen Hyatt
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Terms: 1%20 / Net 30
F.O.B.: Chesterfield
Response: Emergencies – 3 hours
Routine Projects – 24 hours

CONTRACT SUBJECT: Asbestos Abatement
PRODUCT CODE: 910-38
CONTRACT PERIOD: January 1, 2013 through December 31, 2013
(First of Five Terms)
CONTRACT NUMBER: 12-0631

INSTRUCTIONS

The using department/schools shall require the contractor to provide a quote that includes an estimated number of hours, the hourly rate as shown below, and any parts that may be required. If there is no blanket order and the quote exceeds \$5,000, the approval to proceed must be authorized by the Purchasing Department.

The contractor shall provide services only after receipt of a written or verbal Chesterfield County Purchase Order containing a purchase order number. Any services provided without a written purchase order or a verbal request containing a purchase order number shall be at the contractor's expense.

The using department/schools shall include the applicable contract number on each purchase requisition/purchase order.

Purchase Orders issued against the contract are limited to goods and services contained in the contract.

Inspection of all goods/services received and approval of the Contractor's invoice is the responsibility of the using departments/schools. The pricing on the invoice must be in accordance with the contract pricing.

PRICING SCHEDULE

Table 1A – Abatement Required for Asbestos Containing Materials

ITEM	DESCRIPTION OF ABATEMENT REQUIRED	UNIT PRICE
1	Roof Materials Less than 500 sq. ft.	
1a	Shingles	\$0.10/sq. ft.
1b	Felt	\$1.00/sq. ft.
1c	Bitumen	\$3.00/sq. ft.
1d	Insulation	\$0.10/sq. ft.
1e	Lightweight Fill and Deck Material	\$0.10/sq. ft.
2	Roof Materials More than 500 sq. ft.	
2a	Shingles	\$0.40/sq. ft.
2b	Felt	\$1.00/sq. ft.
2c	Bitumen	\$2.00/sq. ft.
2d	Insulation	\$0.10/sq. ft.
2e	Lightweight Fill and Deck Material	\$0.10/sq. ft.
3	Ceiling Material Less than 500 sq. ft.	
3a	Drop-in Panels (interlocking and/or supported)	\$2.00/sq. ft.
3b	Acoustic Tile and Mastic	\$0.50/sq. ft.
4	Ceiling Material More than 500 sq. ft.	
4a	Drop-in Panels (interlocking and/or supported)	\$1.00/sq. ft.
4b	Acoustic Tile and Mastic	\$0.50/sq. ft.
5	Floor Tile/Mastic Less than 500 sq. ft.	\$4.50/sq. ft.
6	Floor Tile/Mastic More than 500 sq. ft.	\$4.50/sq. ft.
7	Linoleum Floor/Mastic Less than 500 sq. ft.	\$0.50/sq. ft.
8	Linoleum Floor/Mastic More than 500 sq. ft.	\$1.00/sq. ft.
9	Carpet with floor tile and mastic below	\$4.75/sq. ft.
10	Carpet with mastic below	\$0.45/sq. ft.
11	Table and counter tops and similar material	\$0.20/sq. ft.
12	Demolish and dispose of concrete block walls containing asbestos or asbestos coating	\$0.25/sq. ft.
13	Expansion joints and similar material	\$0.50/ln. ft.

ITEM	DESCRIPTION OF ABATEMENT REQUIRED	UNIT PRICE
14	Pipe Insulation and Pipe Fittings less than 300 linear feet (typical pipe size is 4" to 6" O.D.)	
14a	Non-friable Pipe Insulation and Pipe Fittings	\$15.00/In.ft.
14b	Friable Pipe Insulation and Pipe Fittings	\$35.00/In.ft.
15	Pipe Insulation and Pipe Fittings more than 300 linear feet (typical pipe size is 4" to 6" O.D.)	
15a	Non-friable Pipe Insulation and Pipe Fittings	\$12.00/In.ft.
15b	Friable Pipe Insulation and Pipe Fittings	\$30.00/In.ft.
16	Caulking Less than 1,000 linear ft.	\$1.00/ln. ft.
17	Caulking More than 1,000 linear ft.	\$1.00/ln. ft.
18	Cement Products Less than 500 sq. ft.	
18a	Cement Board	\$0.10/sq. ft.
18b	Cement Shingles	\$0.10/sq. ft.
18c	Cement Pipe	\$0.10/ln. ft.
19	Cement Products More than 500 sq. ft.	
19a	Cement Board	\$0.50/sq. ft.
19b	Cement Shingles	\$1.50/sq. ft.
19c	Cement Pipe	\$0.10/sq. ft.
20	Window Glazing Less than 500 linear ft.	\$1.00/ln. ft.
21	Window Glazing More than 500 linear ft.	\$2.00/ln. ft.
22	Rolled, brushed or sprayed on asbestos containing finishes on ceilings, walls or other surfaces that contain asbestos material. Less than 500 sq. ft.	\$1.00/sq. ft.
23	Rolled, brushed or sprayed on asbestos containing finishes on ceilings, walls or other surfaces that contain asbestos material. More than 500 sq. ft.	\$1.00/sq. ft.
24	Window frames and panels	\$0.10/ln. ft.

Items 25 through 27 are labor rates that shall apply when asbestos related projects are for work other than items 1 through 24 detailed above. Labor rates to include all personal protective equipment (PPE), incidental supplies and equipment.

ITEM	DESCRIPTION OF LABOR DISCIPLINE REQUIRED	UNIT PRICE
25	Licensed Supervisor	\$40.00/hr
26	Licensed Asbestos Worker	\$25.00/hr
27	Laborer	\$12.00/hr

Items 28 through 38b are for other direct costs that shall apply when asbestos related work is for work other than detailed on the above items 1 through 24. All material and direct costs not specifically listed below will be invoiced at the Contractor's cost. Contractor to provide copies of all such material invoices with the Contractor's invoice to the County.

ITEM	DESCRIPTION OF REIMBURSABLES REQUIRED	UNIT PRICE
28	Scaffolding	\$ 0.10/sq. ft./day
29	HEPA Vacuum	\$ 1.00/day
30	Glove Bags, 3 feet long, 6 mil poly	\$ 6.00/bag
31	Surfactants	\$7.00/gallon
32	Mastic Remover	\$15.00/gallon
33	Encapsulant	\$ 9.50/gallon
34	Disposal of Asbestos Containing Debris (standard preprinted 6 mil asbestos waste disposal poly bag)	\$10.00/bag
35a	Disposal of Non-friable Asbestos Containing Debris	\$200.00/ton
35b	Disposal of Friable Asbestos Containing Debris	\$200.00/ton
36	Disposal on Non-Asbestos Debris (30 gallon clear 6 mil poly bag)	\$ 1.00/bag
37	Disposal on Non-Asbestos Debris	\$40.00/ton
38a	Asbestos Samples and Analysis, PCM Analysis	\$ 8.00/sample
38b	Asbestos Samples and Analysis, TEM Analysis	\$50.00/sample

Pricing firm during contract period.

RENEWAL OF CONTRACT

This contract may be renewed by the County for four (4) **successive one year periods** under the terms and conditions of the original contract except as stated in subsections a and b below. Price increases may be negotiated only at the time of renewal. Upon a determination by the County to renew this contract for an additional term, written notification will be given to the Contractor.

- a. If the County elects to exercise the option to renew the contract for an additional one-year period, the contract price(s) for the additional one year shall not exceed the contract price(s) of the original

contract increased by more than the percentage increase of the U.S. City average, Other Services ID #CWUR0000SAS367 category of the Urban Wage Earners and Clerical Workers section of the Consumer Price Index (CPI-W) of the United States Bureau of Labor Statistics for the latest twelve months for which statistics are available. The source for this index shall be <http://www.bls.gov/cpi>.

- b. If during any subsequent renewal periods, the County elects to exercise the option to renew the contract, the contract price(s) for the subsequent renewal period shall not exceed the contract price(s) of the previous renewal period increased by more than the percentage increase of the U.S. City average, Other Services ID #CWUR0000SAS367 category of the Urban Wage Earners and Clerical Workers section of the Consumer Price Index (CPI-W) of the United States Bureau of Labor Statistics for the latest twelve months for which statistics are available. The source for this index shall be <http://www.bls.gov/cpi>.

If there are any questions regarding this contract, please contact Harold Leach, Senior Contract Officer, at 804-748-1702.